## General Information

<table>
<thead>
<tr>
<th>Company Name</th>
<th>HANDYSOFT, Inc.</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Establishment</strong></td>
<td>Nov. 1st 2009</td>
</tr>
<tr>
<td><strong>CEO</strong></td>
<td>Sangsan Lee &amp; Jinsoo Lee</td>
</tr>
<tr>
<td><strong>Capital</strong></td>
<td>$2.3M (as of 2014)</td>
</tr>
<tr>
<td><strong>Sales</strong></td>
<td>$40.0M (as of 2014)</td>
</tr>
<tr>
<td><strong>Employees</strong></td>
<td>179 (as of January 2015)</td>
</tr>
<tr>
<td><strong>Business Areas</strong></td>
<td>Software, Network, IoT, Cloud Computing</td>
</tr>
<tr>
<td><strong>HQ</strong></td>
<td>DASAN Tower 5th fl., 49, Daewangpangyo-ro 644, Bundang-gu, Seongnam-si, Gyeonggi-do, 463-400 KOREA</td>
</tr>
<tr>
<td><strong>Website</strong></td>
<td><a href="http://www.handysoft.co.kr">www.handysoft.co.kr</a></td>
</tr>
</tbody>
</table>
EKP share of the public sector
- Including over 70% of local government
- Most Groupware User

Apply BPM transcription services
- LG Electronics, Korea Asset Management Corporation

Process-based KMS Building
- Department of Labor

BPM based BPR support system
- Hana Bank, Korea Exchange Bank

Domestic Market Share

First in Korea

70%

[EKP market share in 2014]
Business Area

The Main Business Area

- Collaboration Solutions (EKP)
- Process Innovation Solutions
- Mobile Solutions

- G-Cloud (IaaS)
- Business Cloud System
- e-Government Solutions

- Network Equipments
- Smart Disk Solution
- Smart School Solution

- IoT Platform & Services
- SaaS Platform & Services

* HOPE : Handysoft Open Platform Environment
Status & Strategy of Investment

3 Colors

**Code Red**

Product Competitiveness

Adding user-friendliness to improve the existing software solutions

**Code Green**

Maximize Synergies

Combining third-party technologies and products, to provide the best values

**Code Purple**

Achieve Customer Value

New foundations for the world-class technical excellence
Smart Solution

- **Handy Office**: Experiences for National Archive management
- **Handy Process**: Productivity and work improvement of both structured/unstructured processes
  - Integration with various communication devices such as corporate IP routers, collaboration-ware etc.
- **Handy UC**: Support for mobile groupware, mobile BPM, FMC etc.
- **Handy Mobile**:
IoT Business

01. IoT Platform & Services
02. SaaS Platform & Services

Cloud Service
- High availability and scalability of the cloud
- Lower risk and cost (pay-per-use SaaS service)

User Friendly Service
- Easy connection of devices and sensors
- Smart management (diagnosis, statistics, analysis, etc.)

Intelligent Service
- Context awareness and reasoning between devices through a semantic engine
Government 3.0 Business

G-Cloud storage (IaaS Platform & Services)

Secure & easy service for Enterprise

- **Features**: Private cloud, Web office, Cloud storage, Distributed file system (DFS)
- **References**: Ministry of Government Administration
HANDY Total N/W Solution Map

L2 Switching Solution
- Non-PoE
  - V2724G
  - V2524
  - V2224G-OP
  - V2716GC
  - V2624G
  - V2724GC
  - V2624G-PoE
- PoE
  - V2824G-PoE
  - V290G-PoE
  - V2808G-PoE

L3 Switching Solution
- Box type
  - V6848XG
  - V5224G
  - V5524XG
  - V5624G/V5648G/V5648GP/V6424/V6424F
  - V8400
  - V7502
  - V7506
  - V7510
- Chassis type
  - S4224G/GP
  - S4424G/GP
  - S4524G/GP

Security Switching Solution
- L2 Security
- L3 Security

FTTH Solution
- GPON
  - OLT
  - Chassis type
  - Box type
  - ONU
  - ONT
- EPON
  - OLT
  - ONU
  - ONT

xDSL Solution
- VDSL
  - CO
  - CPE
  - V9524O
  - H355A

Wireless LAN Solution
- AP
  - Controller
  - WP110
  - WP120
  - WP120S
  - WP130
  - WP7200
  - WP7300

Carrier Ethernet Solution
- CE
  - Controller
  - WP2200
  - WP3100
  - WP8400

IP-PTT
- Controller
  - WP901
  - WP902
Thank You!

Working Smart Living Smart